

INDIAN INSTITUTE OF FOREIGN TRADE
(Centre for International Trade in Technology)

**POLICIES & INCENTIVES FOR EXPORT OF TECHNOLOGIES AND
TECHNOLOGY INCENTIVE PRODUCTS, PROJECTS & SERVICES**

1. COMPANY NAME:

2. COMPANY PROFILE

Chief Executive Officer:					
Address:					
Phone No.:			E-mail:		
Fax No.:			Website Address:		
Organisation Type:	Govt.	Public Sector	Pvt. Sector	Small	Medium
	Any other (Please specify):				
Year of establishment:	No. of Employees:		Latest Annual Turnover:		
	S&T Manpower:		Latest Exports:		
Areas of Operation and Main Technology Intensive Products, Projects, Technologies & Services Exported					
Details of linkages with R&D institutes in India/ Abroad, if any:					
Details of foreign equity/collaboration, etc. including name of the collaborator, if any:					
International Standards, Certification, etc. Obtained, if any:					

Note: Replies in quantitative terms, wherever possible, are requested.

3. EXPORT DESTINATION COUNTRIES:

4. WHAT KIND OF CLEARANCE/APPROVAL REQUIRED IN EXPORT DESTINATION COUNTRY/COUNTRIES

Customs clearance; Customs duties and Taxes imposed on your exports; Environmental clearance; Technical Approvals/Tests; Any other.

5. POLICIES OF THE HOST COUNTRIES REGARDING

- Percentage of customs duty on your exports in US \$
- Name any other taxes/duties imposed on your exports, give value in US \$
- Restrictions.... if any
- Whether favourable treatment available to domestic producers/marketers in export destination like
 - in taxes/duties
 - environmental issues

6. MAIN COMPETING COUNTRIES :

7. ADVANTAGES OF YOUR COMPETITOR/COMPETITORS' EXPORTS FROM OTHER COUNTRIES IN:

Able to export from third countries in finished/semi-finished condition
Advantage of free trade agreements
Advantage of Common Economic Zone
Advantage of low labour costs in processing the technology
Advantage of giving credits to the importers
Advantage of quality from better technology inputs in the form of joint venture, collaboration, licence transfer, R&D
Advantage of quality from better technology by patent/royalty purchased
Advantage of higher production volumes due to size of factory, infrastructure/automated operations
Any other please specify:

8. BENEFITS PROVIDED BY FOREIGN GOVTS./INDUSTRY ASSOCIATIONS TO THEIR RESPECTIVE EXPORTERS IN YOUR AREA OF OPERATION IN TERMS OF :

Financial Assistance for the percentage value of quantity exported:

- Credits; Subsidies; Tax benefits.

Assistance for the import of Special Components/Parts required to manufacture high value Products/Capital Equipments

- Credits; Subsidies; Tax/Duty benefits

Assistance for the purchase of patents/know-how/licence transfers to facilitate potential exports/exporting products & services:

- Credits; Subsidies; Tax benefits.

Material Assistance like exemption of duties for raw materials required to manufacture exported goods.

- Low Power Tariffs for Export Goods Manufacturing Units.
- Exemption from Paying Transport Taxes for Transporting of Exportable Products.

Fast track clearance in ports like: Special Berths Loading Unloading Facilities.

Special storing and warehousing arrangements at ports and dry docks

- Discounts offered by Foreign Country Carriers to their Exporting Units for shipping their exported items.
- Discounts offered by Foreign Insurance Companies for shipping exportable goods for their regular established exporter/high value exporters.
- Assistance for the expenses of Inspection by client inspectors/evaluators of goods prior to dispatch.
- Promotional Assistance such as support for feasibility/market studies, participation in trade fairs/exhibitions/seminars/conferences, follow up of bids/offers, etc.

9. ASSISTANCE DESIRED BY YOU FROM OUR GOVT./INDUSTRY ASSOCIATIONS FOR ENHANCING EXPORTS

(i) Financial Assistance

Credits

Tax benefits for the percentage value of quality exported

Discounted power tariffs

Imported raw material duty exemptions

Duty exemption/benefits for import of special parts and/or components

Special discounts/benefits for displaying in foreign trade fairs

Financial assistance for acquiring technology support like patent purchase training

consulting services joint venture collaboration licence transfer.

Participation in trade fairs/exhibitions in India and / or abroad, conducting market surveys and feasibility studies abroad, etc.

Others please specify: bouquet

(ii) Technical Assistance from Research Bodies/Govt. Labs/Educational Institutions:

Obtaining patents

Licence Transfers

Joint Ventures

Further development of product technology

Further development of process technology

Setting up of pilot plants/projects

Assistance of qualified research personnel/consultants

Pilot plants/pilot projects developers from foreign countries

Identification and assessment of technologies.

Training and negotiations, and technology transfer agreements, etc.

Others please specify:

(iii) Information Assistance about Foreign Markets/Export Destinations on:

Competitors/Original Equipment Manufacturers
Sourcing of technology for product or process technology development
TBT, TRIMS, TRIPS, IPR Laws
Banks & Financial Systems
 Taxes and Duty Structure
Labour Laws
Cultural Preferences/Practices
Environmental Issues
Govt. Policy Makers/Industry Associations/Chambers of Commerce
Visits by foreign chamber of commerce delegations
Visits by foreign personnel from industry associations
Visits by foreign specific buyers/industry consultants
Rules and procedures, standards and quality systems etc. for imports in
export destinations.
Others please specify:

10. Your other Views and Comments (please attach additional sheets, if necessary).