



Consultancy Vision

E-Newsletter

A Quarterly Newsletter of **Consultancy Development Centre (CDC)**, New Delhi (India)
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HIGHLIGHTS

- In-house Workshop on Consultancy Management
- Brainstorming on R&D Gaps and Needed Thrust Areas in Pharma Sector
- Workshop on Leveraging Innovation for SME Competitiveness
- CDC awarded project on "Selection of consultant for Cyclone Risk Mitigation Project" by NDMA
- Development of Women Consultants – a new initiative
- Members' News

BLOCK YOUR DATES:

**FIDIC Training Seminar on
"Practical Management of
Contract Claims and the
Resolution of Disputes"**
21-22 Sept.'07 (Delhi)
24-25 Sept.'07 (Bangalore)

Consultancy Development Centre (CDC)

(Autonomous Institution promoted
by Government of India)

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In-house Workshop on "Consultancy Management" for M/s HUDCO Limited: May 9-11, 2007 at New Delhi



CDC conducted a three-day Workshop on "Consultancy Management" for M/s Housing & Urban Development Corporation Ltd., New Delhi (HUDCO) on 9 – 11 May, 2007.

The programme covered talks by experts on topics such as role of consultancy in the context of HUDCO operations, strategic planning concepts and practices, professional ethics, consultancy process and tools & techniques on various subjects in addition to interactive sessions, group presentations by participants.

Mr. S.A. Khader, Mr. R.S. Tyagi, Mr. Sunil Soni, Mr. K.K. Vohra, Mr. Sumit Chaudhury and Mr. K.G. Varshney were among the experts for the programme. The programme was a grand success with 30 HUDCO officials attending the same.

THOUGHTS.....

Excellence is the result of caring more than others think is wise. Risking more than others think is safe. Dreaming more than others think is practical and expecting more than others think is possible.

Brain Storming on “R&D Gaps and Needed Thrust Areas in Pharma Sector” May 23, 2007 at New Delhi



Dr. Laxman Prasad (DST) while addressing. Mr. S.K.Lalwani (CDC), Dr.A.N. Rai (DST) and Mr. H.C.Gandhi on the dais.

Participants



Indian Pharmaceutical Sector has witnessed significant growth in the last two decades. Though the Indian Pharma sector has achieved both value and volume growth, it is lagging behind in Research and Development, in which its future lies to become globally competitive and to become world leader.

It necessitates shift in the approach of pharmaceutical industry to move away from manufacturing only the known drugs through innovative process routes, to discovering and commercializing new molecules.

Recognizing the profound influence of R&D on the prospects and opportunities of the Indian Drug Industry, Department of Science and Technology, GOI started the programme on drug development during 1994-95 for promoting collaborative R&D in drugs and pharmaceutical sector. To give further impetus, in January 2004, GOI established Pharmaceutical Research and Development Support fund (PRDSF) and Drug Development Promotion Board (DDPB) under the administrative control of DST.

Continuing its endeavor to enhance R&D in this very sector, DST has commissioned a study on-“R&D Gaps and Needed Thrust Ares in Pharmaceutical Sector” to understand the impediments / Gaps in Research and Development and the specific needs of different stakeholders in general and Industry in particular with an objective to take R&D to international levels, both in terms of value and quality.

With this backdrop, **CDC organized a Brainstorming on 23rd May, 2007 at Casurina Hall, India Habitat Centre, New Delhi**, in order to have feedback of various stakeholders on issues of concern with focus on areas of research, infrastructure and manpower and how it can be bridged.

Workshop on “Leveraging Innovation for SME Competitiveness”

June 21, 2007 at Pune



Indian SME Sector has emerged as a dynamic and vibrant sector of the economy during the last 2 decades contributing significantly to the total exports of the country. However, a large potential remains untapped. The Government has been laying adequate emphasis on the growth impetus of the SME sector to enable it to contribute fully to the economy, particularly in terms of growth of output, employment and exports. India has the strongest base of scientific and technical manpower and infrastructure for research and development. The globalization and the liberalization of economic policies since 1991 have resulted in major changes including in the Indian innovation system. The overall impact of the policies including in the SME sector has been of a mixed nature even though the innovation system has contributed significantly to its growth. As organizations and individuals seek to capitalize from these changes, it becomes imperative to understand the factors in the innovation system that has contributed to the success of many organizations. Thus, there is a need to create awareness of the innovation system and also the issues associated in effectively managing the innovation.

With this backdrop, CDC in collaboration with MITCON Consultancy Services Ltd, Pune, organized a one-day workshop on *Leveraging Innovation for SME Competitiveness* on June 21, 2007 Pune. The Department of Scientific & Industrial Research (DSIR), Ministry of Science and Technology, Government of India sponsored the workshop under its Technology Management Program.

The **Technology Management Program Division of DSIR** has initiated a number of activities to facilitate industry and consultancy organizations, academic and research institutions in identifying, developing and learning tools and techniques to effectively combat technology change and pressure in the constantly evolving and highly competitive business climate that is the order of the day.

Besides the SMEs, major beneficiaries from this workshop include industrial organizations, R&D laboratories, academic institutions, government departments, industry executives, researchers, academicians, students, trainers, innovators, entrepreneurs and the consulting community.

Besides the overview of Technology Management Program and other programs of DSIR, the program included topics such as Key Issues in Innovation Management for SME's, Facilitating and Managing Innovation with reference to SME's :Case Presentation, Knowledge Networking for Innovation, Case Study Presentation on selected sectors and panel discussion.

Dr. T. Ramasami – Chairman, CDC

Dr. T. Ramasami, Secretary, Department of Scientific & Industrial Research (DSIR) and Director General, Council of Scientific & Industrial Research (CSIR) has taken over as the Chairman of CDC on completion of tenure of Dr. Uddesh Kohli on 30th April, 2007. CDC hosted a farewell dinner on May 10, 2007 in New Delhi in honour of Dr. Uddesh Kohli, former Chairman, CDC. Dr. T. Ramasami, Chairman, CDC, Governing Council members, and DSIR officials attended the event.

Presentation to Secretary, DSIR

Dr. Sunil Abrol, Director General, CDC made a presentation on activities and plans of CDC to Dr. T. Ramasami, Secretary, DSIR and Chairman, CDC on May 10, 2007 at Technology Bhavan, New Delhi. Mrs. S. Ravindran, Senior Advisor, DSIR, Mr. S. Bannerjee, Advisor, DSIR, Mr. Raj Kumar, Advisor, DSIR, Mr. S.K. Lalwani, Director, CDC and Mr. S.V.Subbarao, Deputy Director, CDC were present. Dr. Ramasami appreciated CDC initiatives on Education, Capacity building, Training and Publications and advised CDC to focus on developmental/ promotional activities.

Technology Day lecture

Dr. Sunil Abrol, DG, CDC delivered a lecture on “Commercialisation of Technologies” at NCCBM on May 11, 2007 on the eve of Technology Day celebrations.

MS in Consultancy Management - 11th Batch commenced

CDC in collaboration with BITS, Pilani is conducting the MS course in consultancy management for the benefit of the consultants and the working executives, since 1995 in New Delhi. 11th batch of the course commenced in May 2007.

Workshop on “Presentation Skills” for CDC staff members

A one-day workshop on “Presentation Skills” was conducted by CDC on 24th May, 2007 at CDC Training Room especially for CDC staff. Prof. S.D. Tyagaraj was the faculty. All staff members attended the workshop.

Selection of Consultant for “Cyclone Risk Mitigation Project” – NDMA

National Disaster Management Authority (NDMA), Ministry of Home Affairs, has retained Consultancy Development Centre (CDC) for selection of a Project Management Consultant for the “Cyclone Risk Mitigation Project”. The role of the Consultant would broadly comprise planning, monitoring and reporting of the various activities on behalf of NDMA including coordination with the World Bank. The Consultant should have expertise in the area of Project Management/Programme Management - with resources as Project Manager, Financial Specialist, Procurement Specialist, Logistics Specialist, Disaster/Cyclone Management Specialist, Social & Environmental Specialist, Engineering & Forestry Specialist.

Development of “Women Consultants” – a new initiative by CDC

The Centre has a database of experts comprising consultants and consultancy organizations. Using the expertise available, the Centre has organised a number of programmes in different cities in the area of technology development, transfer and utilization and also in the area of Intellectual Property Rights. CDC offers a vast range of services to consultants-augmenting skills, creating a platform for interaction, disseminating valuable information, enhancing business opportunities etc.

With this backdrop, it was felt that there is a need for promoting and developing women consultants in the country. CDC organized a discussion meeting in this regard on 22nd June, 2007 in New Delhi with a team of the women consultants. The meeting arrived at the following recommendations:

- Training Programmes be organized in the areas like how to start a consultancy company, Consultancy Management, Various Skills and competencies in consultancy – diagnosis, negotiation, interventions, report writing, making proposals etc.
- Awareness programmes be organized across the country to expose women experts in various disciplines to possibilities of consultancy as a career option.
- CDC may conduct a study to find out the status of women consultants in India and issues, its growth, to recommend strategies for development of women consultants.
- A study may also be carried on why not many women consultants take to consulting as a career option, including possibilities for women to operate from home.
- CDC may set up a separate women consultant’s forum to facilitate networking among women professionals/consultants.
- CDC may propose financial incentives for women consultants including subsidy for training, travel, infrastructure etc.
- CDC may institute “Women Consultant of the Year” award.
- CDC may organize special events for the benefit of women consultants/experts.

Members’ News

Mr Kiran K Kapila, CMD, **M/s Intercontinental Consultants and Technocrats Ltd**, and **Vice Chairman, CDC** has received the honour of becoming the first Indian to be elected as the **Vice-Chairman of International Road Federation (IRF), Geneva**. This unanimous decision was taken by the IRF’s Governing Board at a recently held meeting at Istanbul, Turkey.

Consulting Ahead

A half-yearly Journal on Consulting

by

Consultancy Development Centre (CDC)

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**FIDIC Training Seminar on
Practical Management of Contract Claims and the Resolution of Disputes
21-22 Sept.'07 (New Delhi) & 24-25 Sept.'07 (Bangalore)
jointly by**



Consulting Engineers
Association of India (CEAI)



FIDIC



Consultancy Development
Centre (CDC)

About the Training Programme

Developing countries in the Asia Pacific region are in the process of liberalization and globalisation of the economy and have accorded high priority to the augmentation of infrastructure facilities and embarked upon mega-sized projects. Today, it is almost universal for large size projects, particularly those financed by International funding agencies, to follow FIDIC contract documents and to adopt either Dispute Adjudication Board (DAB) or Dispute Adjudication Expert (DAE) depending on the size of the projects, as a part of contract agreement, along with other FIDIC Conditions.

This special practical two-day training programme provided by professional engineers with extensive international experience, explains and illustrates the use of the FIDIC Conditions of Contract for Construction and for Plant and Design-Build. The course is designed to help participants have confidence in working with these documents whether representing employers, consultants, contractors, quantity surveyors, architects, legal advisers and all involved with international projects. It is particularly important where FIDIC and Dispute Adjudication Board procedures shall be implemented.

Who should attend?

This programme will be of great interest to all those actively involved in international construction projects, including Consulting Engineers, Contractors, Central and state Government departments/Ministries involved in infrastructure projects, Owners, Suppliers, Funding agencies, Insurers, Construction professionals, In house and private practicing lawyers.

What are the benefits?

- Become familiar with the commonly used FIDIC contracts
- Find out which is the best contract form to use
- Learn about management of claims-claims & risks
- Be updated on the roles of the Employer, Engineer and Contractor under the claim procedures.
- Learn about principles governing DAB
- Get to grips with the working with DAB
- Understand the options available post DAB
- Case studies backed by practical examples

For Queries, please contact:-

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